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Following is a breakdown of the revenues earned by each Division I team for their performance in the past five tournaments, showing how much was earned by teams with APRs below 925:

| Institution  | Revenue earned for<br>appearances and wins<br>in 2006-2010 NCAA<br>basketball tournaments | Revenue earned by teams<br>with APR scores below 925<br>in 2006-2010 NCAA<br>basketball tornaments | Percentage of total<br>revenue earned by teams<br>with APR score below 925<br>in 2006-2010 NCAA<br>tournaments |
|--|---|--|--|
| TOTALS 2006-2010   | \$409,394,924   | \$178,852,576  | 43.7%  |
| Alabama State University   | \$461,870   | \$461,870  | 100.0%   |
| American University  | \$1,129,760   | \$0  | 0.0%   |
| Arizona State University   | \$923,740   | \$923,740  | 100.0%   |
| Austin Peay State University   | \$667,890   | \$0  | 0.0%   |
| Baylor University  | \$1,626,546   | \$0  | 0.0%   |
| Belmont University   | \$2,562,670   | \$0  | 0.0%   |
| Boise State University   | \$667,890   | \$0  | 0.0%   |
| Boston College   | \$5,287,320   | \$1,717,780  | 32.5%  |
| Bradley University   | \$3,107,670   | \$0  | 0.0%   |
| Brigham Young University   | \$2,467,978   | \$0<br>\$0   | 0.0%   |
| Bucknell University  | \$2,071,780   | \$0<br>\$0   | 0.0%   |
| Butler University  | \$5,572,640   |  | 0.0%   |
| California State University, Fullerton                                       | \$667,890   | \$667,890  | 100.0%<br>100.0%   |
| California State University, Northridge Central Connecticut State University | \$461,870<br>\$858,890  | \$461,870<br>\$858,890   | 100.0%   |
| Clemson University   | \$1,369,424   | \$1,129,760  | 82.5%  |
| Cleveland State University   | \$1,369,424   | \$1,129,760  | 100.0%   |
| College of the Holy Cross  | \$858,890   | \$923,740  | 0.0%   |
| Coppin State University  | \$667,890   | \$667,890  | 100.0%   |
| Cornell University   | \$1,848,752   | \$007,890  | 0.0%   |
| Creighton University   | \$858,890   | \$0  | 0.0%   |
| Davidson College   | \$4,566,340   | \$0  | 0.0%   |
| Drake University   | \$667,890   | \$0  | 0.0%   |
| Duke University  | \$7,886,270   | \$0  | 0.0%   |
| East Tennessee State University  | \$701,534   | \$0  | 0.0%   |
| Eastern Kentucky University  | \$858,890   | \$0  | 0.0%   |
| Florida A & M University   | \$858,890   | \$858,890  | 100.0%   |
| Florida State University   | \$701,534   | \$0  | 0.0%   |
| George Mason University  | \$5,847,340   | \$5,179,450  | 88.6%  |
| George Washington University   | \$2,930,670   | \$0  | 0.0%   |
| Georgetown University  | \$8,977,564   | \$0  | 0.0%   |
| Georgia Institute of Technology  | \$1,338,218   | \$479,328  | 35.8%  |
| Gonzaga University   | \$6,499,388   | \$0  | 0.0%   |
| Hampton University   | \$1,035,890   | \$1,035,890  | 100.0%   |
| Indiana University, Bloomington  | \$4,457,450   | \$4,457,450  | 100.0%   |
| Iona College   | \$1,035,890   | \$1,035,890  | 100.0%   |
| Jackson State University   | \$858,890   | \$858,890  | 100.0%   |
| Kansas State University  | \$2,294,436   | \$2,294,436  | 100.0%   |
| Kent State University  | \$1,703,780   | \$1,703,780  | 100.0%   |
| Lehigh University  | \$239,664   | \$0  | 0.0%   |
| Long Beach State University  | \$858,890   | \$858,890  | 100.0%   |
| Louisiana State University   | \$6,103,190   | \$6,103,190  | 100.0%   |
| Marquette University   | \$4,393,964   | \$1,894,780  | 43.1%  |
| Miami University (Ohio)  | \$858,890   | \$0  | 0.0%   |
| Michigan State University  | \$8,265,010   | \$0  | 0.0%   |

The "total amount of revenue earned for the 2006-2010 NCAA Men's Basketball Tournament Performances" represents only a portion of the total amount actually distributed during the years shown. The NCAA distributes money to conferences for their teams' men's basketball appearances and wins over a rolling six-year period, but this analysis includes only the amounts earned from the tournaments for which APR scores were available. For example, the amount calculated for the 2007 distribution represents 1/6<sup>th</sup> of the total NCAA Basketball Fund distribution for 2007 since APR scores were not published until Spring 2005, meaning that only one tournament (2006) of that particular distribution could be considered in the analysis. Similarly, the April 2011 distribution represents 5/6<sup>th</sup> of the total NCAA Basketball Fund distribution for 2011 since five of the six tournaments (2006-2010) were considered in the 2011 total. By adding up each of the distributions in the 2007-2011 time period, the NCAA awarded more than \$779 million. However, this research examined a little more than half (\$409.3 million) of the total revenue awarded during those revenue distribution cycles for the reasons described.



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|  | Revenue earned for     | Revenue earned by teams   | Percentage of total revenue earned by teams |
|--|------------------------|---------------------------|---|
|  | appearances and wins   | with APR scores below 925 | with APR score below 925                    |
|  | in 2006-2010 NCAA      | in 2006-2010 NCAA         | in 2006-2010 NCAA                           |
| Institution                                | basketball tournaments | basketball tournaments    | tournaments                                 |
| Mississippi State University               | \$1,797,650            | \$1,797,650               | 100.0%                                      |
| Mississippi Valley State University        | \$667,890              | \$0                       | 0.0%  |
| Monmouth University                        | \$1,035,890            | \$0                       | 0.0%  |
| Morehead State University                  | \$923,740              | \$923,740                 | 100.0%                                      |
| Morgan State University                    | \$701,534              | \$239,664                 | 34.2%                                       |
| Mount St. Mary's University                | \$1,335,780            | \$0                       | 0.0%  |
| Murray State University                    | \$1,515,218            | \$1,515,218               | 100.0%                                      |
| New Mexico State University                | \$1,098,554            | \$1,098,554               | 100.0%                                      |
| Niagra University                          | \$858,890              | \$0                       | 0.0%  |
| North Carolina State University            | \$2,071,780            | \$2,071,780               | 100.0%                                      |
| North Dakota State University              | \$461,870              | \$0                       | 0.0%  |
| Northwestern State University              | \$2,071,780            | \$0                       | 0.0%  |
| Oakland University                         | \$239,664              | \$0                       | 0.0%  |
| Ohio State University                      | \$7,547,092            | \$7,547,092               | 100.0%                                      |
| Ohio University                            | \$479,328              | \$0                       | 0.0%  |
| Oklahoma State University                  | \$1,163,404            | \$0                       | 0.0%  |
| Old Dominion University                    | \$1,338,218            | \$0                       | 0.0%  |
| Oral Roberts University                    | \$2,562,670            | \$0                       | 0.0%  |
| Portland State University                  | \$1,129,760            | \$1,129,760               | 100.0%                                      |
| Purdue University                          | \$5,158,162            | \$5,158,162               | 100.0%                                      |
| Radford University                         | \$461,870              | \$0                       | 0.0%  |
| Robert Morris University                   | \$701,534              | \$239,664                 | 34.2%                                       |
| Saint Joseph's University                  | \$667,890              | \$667,890                 | 100.0%                                      |
| Saint Mary's College of California         | \$1,386,882            | \$0                       | 0.0%  |
| Sam Houston State University               | \$239,664              | \$0                       | 0.0%  |
| San Diego State University                 | \$1,275,554            | \$239,664                 | 18.8%                                       |
| Seton Hall University                      | \$1,035,890            | \$0                       | 0.0%  |
| Siena College                              | \$2,499,184            | \$2,259,520               | 90.4%                                       |
| Southern Illinois University, Carbondale   | \$3,612,560            | \$0                       | 0.0%  |
| Southern University, Baton Rouge           | \$1,035,890            | \$1,035,890               | 100.0%                                      |
| Stanford University                        | \$2,862,560            | \$0                       | 0.0%  |
| State University of New York at Binghamton | \$461,870              | \$0                       | 0.0%  |
| Stephen F. Austin State University         | \$461,870              | \$0                       | 0.0%  |
| Syracuse University                        | \$3,140,492            | \$0                       | 0.0%  |
| Temple University                          | \$1,369,424            | \$1,129,760               | 82.5%                                       |
| Texas A&M University, College Station      | \$7,387,298            | \$6,907,970               | 93.5%                                       |
| Texas A&M University, Corpus Christi       | \$858,890              | \$858,890                 | 100.0%                                      |
| Texas Tech University                      | \$858,890              | \$0                       | 0.0%  |
| U.S. Air Force Academy                     | \$1,035,890            | \$0                       | 0.0%  |
| University at Albany                       | \$1,894,780            | \$0                       | 0.0%  |
| University of Akron                        | \$461,870              | \$0                       | 0.0%  |
| University of Alabama, Birmingham          | \$1,035,890            | \$0                       | 0.0%  |
| University of Alabama, Tuscaloosa          | \$2,071,780            | \$0                       | 0.0%  |
| University of Arizona                      | \$4,984,170            | \$667,890                 | 13.4%                                       |
| University of Arkansas, Fayetteville       | \$3,230,560            | \$0                       | 0.0%  |
| University of Arkansas, Pine Bluff         | \$479,328              | \$479,328                 | 100.0%                                      |

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|---|---|---|--|
| University of California, Berkeley        | \$1,977,088   | \$1,035,890   | 52.4%  |
| University of California, Los Angeles     | \$13,737,090  | \$9,473,900   | 69.0%  |
| University of California, Santa Barbara   | \$239,664   | \$239,664   | 100.0%   |
| University of Connecticut                 | \$7,120,800   | \$4,143,560   | 58.2%  |
| University of Dayton                      | \$923,740   | \$0   | 0.0%   |
| University of Florida                     | \$9,713,564   | \$9,473,900   | 97.5%  |
| University of Georgia                     | \$667,890   | \$0   | 0.0%   |
| University of Houston                     | \$239,664   | \$239,664   | 100.0%   |
| University of Illinois, Champaign         | \$3,392,540   | \$0   | 0.0%   |
| University of Iowa                        | \$1,035,890   | \$1,035,890   | 100.0%   |
| University of Kansas                      | \$9,675,838   | \$1,035,890   | 10.7%  |
| University of Kentucky                    | \$5,416,106   | \$4,457,450   | 82.3%  |
| University of Louisville                  | \$6,476,484   | \$4,389,340   | 67.8%  |
| University of Maryland, Baltimore County  | \$667,890   | \$0   | 0.0%   |
| University of Maryland, College Park      | \$3,120,848   | \$1,403,068   | 45.0%  |
| University of Memphis                     | \$12,304,180  | \$10,918,570  | 88.7%  |
| University of Miami (Florida)             | \$1,335,780   | \$0   | 0.0%   |
| University of Michigan                    | \$923,740   | \$0   | 0.0%   |
| University of Minnesota, Twin Cities      | \$701,534   | \$461,870   | 65.8%  |
| University of Missouri, Columbia          | \$2,326,808   | \$0   | 0.0%   |
| University of Montana                     | \$2,311,444   | \$2,071,780   | 89.6%  |
| University of Nevada                      | \$2,753,670   | \$2,753,670   | 100.0%   |
| University of Nevada, Las Vegas           | \$4,152,114   | \$4,152,114   | 100.0%   |
| University of New Mexico                  | \$479,328   | \$479,328   | 100.0%   |
| University of North Carolina, Chapel Hill | \$11,156,140  | \$0   | 0.0%   |
| University of North Carolina, Wilmington  | \$1,035,890   | \$0   | 0.0%   |
| University of North Texas                 | \$1,098,554   | \$239,664   | 21.8%  |
| University of Northern Iowa               | \$2,216,752   | \$0   | 0.0%   |
| University of Notre Dame                  | \$2,434,334   | \$0   | 0.0%   |
| University of Oklahoma                    | \$4,219,150   | \$3,183,260   | 75.4%  |
| University of Oregon                      | \$4,103,450   | \$0   | 0.0%   |
| University of Pennsylvania                | \$1,894,780   | \$0   | 0.0%   |
| University of Pittsburgh                  | \$8,311,038   | \$5,984,230   | 72.0%  |
| University of Richmond                    | \$239,664   | \$0   | 0.0%   |
| University of San Diego                   | \$1,335,780   | \$0   | 0.0%   |
| University of South Alabama               | \$1,703,780   | \$1,703,780   | 100.0%   |
| University of Southern California         | \$4.168.300   | \$4.168.300   | 100.0%   |
| University of Tennessee, Chattanooga      | \$461,870   | \$461,870   | 100.0%   |
| University of Tennessee, Knoxville        | \$8,072,646   | \$8,072,646   | 100.0%   |
| University of Texas, Arlington            | \$667,890   | \$667,890   | 100.0%   |
| University of Texas, Austin               | \$9,696,304   | \$8,532,900   | 88.0%  |
| University of Texas, El Paso              | \$239,664   | \$239,664   | 100.0%   |
| University of the Pacific                 | \$1,035,890   | \$0   | 0.0%   |
| University of Utah                        | \$461,870   | \$0   | 0.0%   |
| University of Vermont                     | \$239,664   | \$0   | 0.0%   |
| University of Virginia                    | \$1,717,780   | \$0   | 0.0%   |

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|---|---|---|--|
| University of Washington                          | \$4,750,402   | \$3,107,670   | 65.4%  |
| University of Wisconsin, Madison                  | \$6,160,408   | \$0   | 0.0%   |
| University of Wisconsin, Milwaukee                | \$2,071,780   | \$0   | 0.0%   |
| Utah State University                             | \$1,737,424   | \$1,737,424   | 100.0%   |
| Vanderbilt University                             | \$3,484,224   | \$0   | 0.0%   |
| Villanova University                              | \$9,794,798   | \$0   | 0.0%   |
| Virginia Commonwealth University                  | \$2,179,650   | \$1,717,780   | 78.8%  |
| Virginia Polytechnic Institute & State University | \$1,717,780   | \$0   | 0.0%   |
| Wake Forest University                            | \$941,198   | \$0   | 0.0%   |
| Washington State University                       | \$3,721,450   | \$3,721,450   | 100.0%   |
| Weber State University                            | \$858,890   | \$858,890   | 100.0%   |
| West Virginia University                          | \$6,771,530   | \$5,111,340   | 75.5%  |
| Western Kentucky University                       | \$2,927,410   | \$0   | 0.0%   |
| Wichita State University                          | \$3,107,670   | \$0   | 0.0%   |
| Winthrop University                               | \$3,661,224   | \$1,035,890   | 28.3%  |
| Wofford College                                   | \$239,664   | \$0   | 0.0%   |
| Wright State University                           | \$858,890   | \$0   | 0.0%   |
| Xavier University                                 | \$7,529,832   | \$0   | 0.0%   |

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